

CapacityPlace for Reinsurers

Gain access to a huge range of relevant program opportunities

Transparent and Simple Pricing

- When a program is successfully placed, we earn a straightforward introducers commission (see Pricing page on our website for details)
- Otherwise, there are currently no fees nor charges for joining, membership, listing, continued use or technical support

Our Programs May Offer You:

- **Access to treaty placements** – from reinsurance buyers directly and often from smaller brokers
- **Access to reinsurance MGA opportunities** – delegate authority to specialist MGAs writing facultative covers
- **Access to fronted programs** – this is often business that insurers would retain themselves
- **Business segment expansion** – including new classes, territories, digital channels and parametric lines – often with more control over underwriting and cost

Capacity Place is a **specialist capacity marketplace** for insurance and reinsurance program business

Capacity Place **matches programs seeking capacity with risk carriers** for placement of proportional and non-proportional treaty programs – quota share, excess of loss, stop loss as well as business written under delegated authority through fronting carriers.

Access opportunities from a range of Capacity Seekers including Insurers, Captives, Lloyd's Underwriters, MGAs, Program Administrators, Management Teams, InsurTechs, Affinity Groups and more....



How It Works

Search and View Program Listings

1

- Search for programs using our powerful search tools
- View recommended listings based on program preferences
- Share relevant listings with your colleagues

Contact Program Representative

2

- Chat directly with the representative through Capacity Place
- Ask questions; set up a time to meet with the Capacity Seeker
- Request access to their Program Data Room

Conduct Due Diligence

3

- Invite colleagues from across your firm to review program materials
- Request additional information from the Capacity Seeker
- Undertake third-party checks

Negotiate and Conclude Contracts

4

- Negotiate authorities and limits, wordings, operational processes and commercial terms
- Conclude capacity support agreements

Start Trading with the Capacity Seeker

5

- Implement underwriting controls and claims-handing practices
- Initiate credit controls, process premiums, claims and bordereaux

49 Rodwell Road
London SE22 9LE
United Kingdom
www.capacityplace.com
enquiries@capacityplace.com

Key Features

Smart Market Matching



- Use our **powerful search tools** to quickly source programs using a range of program criteria
- Capacity Place also provides you with **program recommendations** based on your program preferences and what others Capacity Providers are viewing
- Program listings are **relevance-scored** against your program preferences to recommend programs that best fit your risk appetite

Program Data Room

- Capacity Seekers upload their **commercially-sensitive program documents** into this secure repository
- **Evaluate programs quickly** by requesting access to the Program Data Room and reviewing uploaded documents



Program Tracker



- The Program Tracker **manages your pipeline of program prospects**
- You can track programs by deal stage from initial enquiry through to conclusion
- You can **rate programs, add supporting notes** and take programs off your active list

The Smart Way to Build Program Deal Flow



Faster Business Development

- Expand your opportunity set
- Qualify prospects ahead of face-to-face meetings
- Make your meetings more productive



Lower Acquisition Costs

- Access more cost-effective distribution channels
- Tackle low value-for-money stages in your distribution chain



Integrated Due Diligence

- Invite colleagues from across your company to collaborate
- View the program listing and access the Program Data Room to review documentation