

CapacityPlace

for Reinsurance Brokers

Source new markets for your client's programs
quickly and securely

Transparent and Simple Pricing

- When your program is successfully placed, we earn a straightforward introducers commission (see Pricing page on our website for details)
- Otherwise, there are currently no fees nor charges for joining, membership, listing, continued use or technical support

Motivations for Use

- **Access to expertise** – reach specialist underwriters and bypass gatekeepers
- **Access to overseas markets** – source prospective international markets for your client's program before jumping on a plane
- **Assist reinsurers diversify exposures** – facilitate access to a program which assists reinsurers expand into new classes or territories
- **Source a front** – you have the reinsurers but need an fronting carrier

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Capacity Place is a **specialist capacity marketplace** for insurance and reinsurance program business

Capacity Place **matchmakes Capacity Seekers with Capacity Providers** for placement of proportional and non-proportional treaty programs – quota share, excess of loss, stop loss and fronting for insurance programs

Capacity Place is your gateway to reaching hundreds of prospective Capacity Providers for your insurance and reinsurance programs from **reinsurers, retro markets, Lloyd's Underwriters, ILS funds, fronting carriers** and more....



How It Works

1 Create Your Program Listing

- Complete questionnaire for company profile and program details
- Add documents to your Program Data Room and public repository
- Specify capacity, financial strength rating and licensing requirements

2 Get Matched to Capacity Providers

- Set anonymity options (i.e. hide your identity)
- Set confidentiality options (i.e. hide from specific risk carriers)
- Your program is matched with relevant Capacity Providers
- Interested Capacity Providers contact you to discuss

3 Build Interest with Capacity Providers

- Discuss your program with prospective Capacity Providers
- Participate in Capacity Providers' due diligence processes

4 Negotiate and Conclude Contracts

- Negotiate authorities and limits, wordings, operational processes and commercial terms
- Conclude capacity support agreements

5 Start Trading with Capacity Provider(s)

- Invite risks, issue quotes and policies, collect premiums
- Remit premiums and bordereaux to Capacity Providers

Key Features

Smart Market Matching



- Your program listing is **relevance-scored** against Capacity Providers' risk appetite to source markets with the best fit
- You can **hide** your program listing **from specific risk carriers** to better target relevant Capacity Providers
- You can hide your identity by listing your program **anonymously**

Program Data Room

- Your **commercially-sensitive program documents** are stored in a **secure repository**
- You are in **full control** of the Program Data Room and can **grant and revoke access** to requesting Capacity Providers



Capacity Tracker



- The Capacity Tracker enables you to **keep track of all interested Capacity Providers** for your program in one place
- Progress is **tracked through deal stages** from initial enquiry through to conclusion
- You can **rate** Capacity Providers, **add next steps and comments** to better manage the engagement process

Accelerate Your Program Placements



Wide Range of Risk Carriers

- Reach a broader set of risk carriers
- Access capacity from insurers, reinsurers, Lloyd's underwriters, ILS funds, fronting carriers and more



Global Reach

- Expand your prospective markets beyond local contacts with Capacity Providers from across the globe



Faster Program Placement

- Comprehensive program listings direct to Capacity Providers generates competitive interest and enables quick decision making