

# for Protected Cell Companies

*Gain access to a huge range of relevant program opportunities*

## Transparent and Simple Pricing

- When a program is successfully placed, we earn a straightforward introducers commission (see Pricing page on our website for details)
- Otherwise, there are currently no fees nor charges for joining, membership, listing, continued use or technical support

## Motivations to Use Capacity Place:

- Access to programs where a cell could provide an alternative solution
- Access to programs with reinsurance or ILS Fund support
- Rich program information enabling quicker assessment of fit with PCC risk appetite
- Integrated and accelerated due diligence capabilities

Capacity Place is a **specialist capacity marketplace** for insurance and reinsurance program business

Capacity Place **matches programs seeking capacity with risk carriers** for placement of delegated authority contracts including **binders, master policies, line slips and prior submit facilities**



Access opportunities from a range of Capacity Seekers including MGAs, Program Administrators, Management Teams, InsurTechs, Affinity Groups, Wholesale Brokers, Cedants, Captives and more....

## How It Works

1

### Search and View Program Listings

- Search for programs using our powerful search tools
- View recommended listings based on program preferences
- Share relevant listings with your colleagues

2

### Contact Program Representative

- Chat directly with the representative through Capacity Place
- Ask questions; set up a time to meet with the Capacity Seeker
- Request access to their Program Data Room

3

### Conduct Due Diligence

- Invite colleagues from across your firm to review program materials
- Request additional information from the Capacity Seeker
- Undertake third-party checks

4

### Negotiate and Conclude Contracts

- Negotiate authorities and limits, wordings, operational processes and commercial terms
- Conclude capacity support agreements

5

### Start Trading with the Capacity Seeker

- Implement underwriting controls and claims-handing practices
- Initiate credit controls, process premiums, claims and bordereaux

## Key Features

### Smart Market Matching



- Use our **powerful search tools** to quickly source programs using a range of program criteria
- Capacity Place also provides you with **program recommendations** based on your program preferences and what others Capacity Providers are viewing
- Program listings are **relevance-scored** against your program preferences to recommend programs that best fit your risk appetite

### Program Data Room

- Capacity Seekers upload their **commercially-sensitive program documents** into this secure repository
- **Evaluate programs quickly** by requesting access to the Program Data Room and reviewing uploaded documents



### Program Tracker



- The Program Tracker **manages your pipeline of program prospects**
- You can track programs by deal stage from initial enquiry through to conclusion
- You can **rate programs, add supporting notes** and take programs off your active list

## The Smart Way to Build Program Deal Flow



### Faster Business Development

- Expand your opportunity set
- Qualify prospects ahead of face-to-face meetings
- Make your meetings more productive



### Lower Acquisition Costs

- Access more cost-effective distribution channels
- Tackle low value-for-money stages in your distribution chain



### Integrated Due Diligence

- Invite colleagues from across your company to collaborate
- View the program listing and access the Program Data Room to review documentation