

Transparent and Simple Pricing

- When a program is successfully placed, we earn a straightforward introducers commission (see Pricing page on our website for details)
- Otherwise, there are currently no fees nor charges for joining, membership, listing, continued use or technical support

Our Programs May Offer You:

- Access to distribution, underwriting expertise and technology
- Ability to expand into adjacent market segments or into new classes and territories
- Access to syndication and reinsurer-supported opportunities
- Better underwriting results
- Better internal resource utilization
- Lower expense ratios
- Ease of entry and withdrawal

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CapacityPlace for Insurers

Gain access to a huge range of relevant program opportunities

Capacity Place is a **specialist capacity marketplace** for insurance and reinsurance program business

Capacity Place **matches programs seeking capacity with risk carriers** for placement of delegated authority contracts including **binders, master policies, line slips and prior submit facilities** amongst others



Access program opportunities from a range of Capacity Seekers including MGAs, MGUs, Lloyd's Coverholders, Program Administrators, Management Teams, InsurTechs, Affinity Groups, Wholesale Brokers and more....

How It Works

1

Search and View Program Listings

- Search for programs using our powerful search tools
- View recommended listings based on program preferences
- Share relevant listings with your colleagues

Contact Program Representative

- Chat directly with the representative through Capacity Place
- Ask questions; set up a time to meet with the Capacity Seeker
- Request access to their Program Data Room

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Conduct Due Diligence

- Invite colleagues from across your firm to review program materials
- Request additional information from the Capacity Seeker
- Undertake third-party checks

Negotiate and Conclude Contracts

- Negotiate authorities and limits, wordings, operational processes and commercial terms
- Conclude capacity support agreements

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Start Trading with the Capacity Seeker

- Implement underwriting controls and claims-handling practices
- Initiate credit controls, process premiums, claims and bordereaux

Key Features

Smart Market Matching



- Use our **powerful search tools** to quickly source programs using a range of program criteria
- Capacity Place also provides you with **program recommendations** based on your program preferences and what others Capacity Providers are viewing
- Program listings are **relevance-scored** against your program preferences to recommend programs that best fit your risk appetite

Program Data Room

- Capacity Seekers upload their **commercially-sensitive program documents** into this secure repository
- **Evaluate programs quickly** by requesting access to the Program Data Room and reviewing uploaded documents



Program Tracker



- The Program Tracker **manages your pipeline of program prospects**
- You can track programs by deal stage from initial enquiry through to conclusion
- You can **rate programs**, **add supporting notes** and take programs off your active list

The Smart Way to Build Program Deal Flow



Faster Business Development

- Expand your opportunity set
- Qualify prospects ahead of face-to-face meetings
- Make your meetings more productive



Lower Acquisition Costs

- Access more cost-effective distribution channels
- Tackle low value-for-money stages in your distribution chain



Integrated Due Diligence

- Invite colleagues from across your company to collaborate
- View the program listing and access the Program Data Room to review documentation